Be a part of Sri Lanka's Most People Friendly Bank

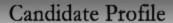
Assistant Customer Relationship Manager /
Customer Relationship Manager - Business Banking
Head Office & Branches

Job Role

Performing Business Banking lending in the Branch, building a healthy advance portfolio serving; existing clients & acquiring new SME clients while focusing on relationship management and NPA Management by adhering to Bank's credit policies.

- · Writing proposals with in-depth financial analysis and evaluation
- Recommending facilities and submit credit proposals for management approval
- · Monitor client accounts and reduce non performing advances and daily follow up on the overdue
- Managing entire Business Banking portfolio whilst ensuring profitability
- Ensuring compliance with credit guidelines and policies
- · Ensuring proper file management and credit files are completed, having controlled access
- Facilitate speedy and accurate processing of credit instructions in the system
- Visit customer to assess the business financials and follow-up on the documentation

Finalised Candidates will be placed in their respective regions



- Ability to read and understand financial statements
- Ability to do comprehensive financial analysis & ratios and make decisions precisely
- Target oriented and excellent analytical and problem solving skills
- · Good verbal & written communication and interpersonal skills
- 4 6 years experience in Banking, out of which minimum
 3 years experience in Credit Business Banking /SME
- Degree or Diploma in Finance/ Banking from a recognized university or equivalent professional qualifications.
- Full/ partial qualifications in ACCA/ CIMA or Chartered Accountancy

Send us your CVs to employment@amana.lk indicating the position applied for in the subject line. Only shortlisted candidates will be notified.





